

PRESIDENCY OF THE REPUBLIC OF TÜRKIYE INVESTMENT & FINANCE OFFICE

# DEFENSE & AEROSPACE INDUSTRY IN TÜRKIYE 2025

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# AGENDA

- **1 INVESTMENT ENVIRONMENT**
- **2 DEFENSE INDUSTRY**
- **3 AEROSPACE INDUSTRY**
- **4 INCENTIVE MECHANISM**



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#### ASSIST YOU BEFORE, DURING AND AFTER YOUR ENTRY INTO TÜRKİYE



## **DOMESTIC + ACCESSIBLE MARKETS**

Customs Union with the EU allows direct access to the EU Market

NORWAY ISRAEL \*SUDAN LIECHTENSTEIN SWITZERLAND ICELAND BOSNIA AND HERZEGOVINA PALESTINE MACEDONIA MOROCCO TUNISIA ALBANIA EGYPT GEORGIA MONTENEGRO SERBIA CHILE MAURITIUS SOUTH KOREA \*LEBANON MOLDOVA FAROE ISLANDS SINGAPORE VENEZUELA UNITED KINGDOM \*QATAR KOSOVO



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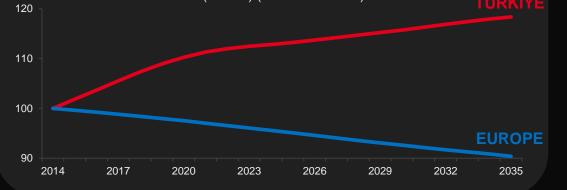
## **FAVORABLE DEMOGRAPHICS**

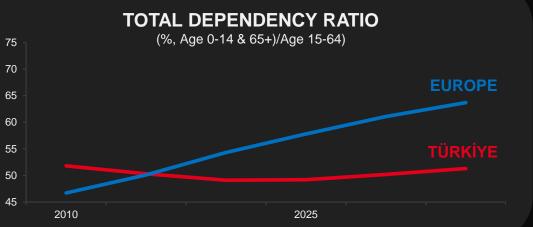
#### HALF OF POPULATION UNDER AGE OF 34 CREATING A DYNAMIC LABOR FORCE AND FISCAL DISCIPLINE



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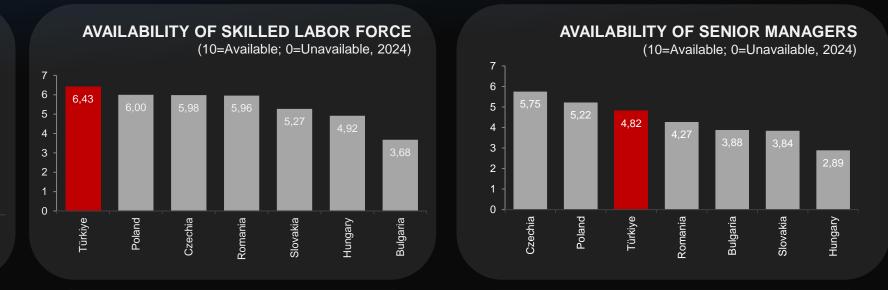


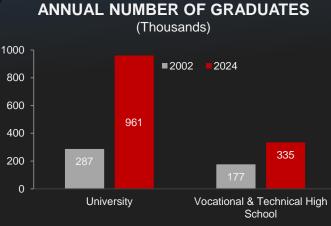


# SKILLED AND COMPETITIVE LABOR FORCE

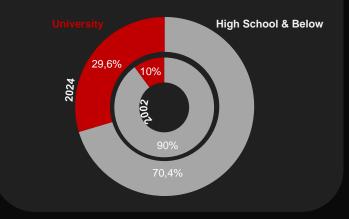
UPGRADED EDUCATION SYSTEM TO ENABLE A SKILLED LABOR POOL AND ADDRESS BUSINESS REQUIREMENTS



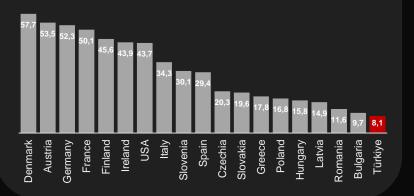




LABOR FORCE BY EDUCATION LEVEL

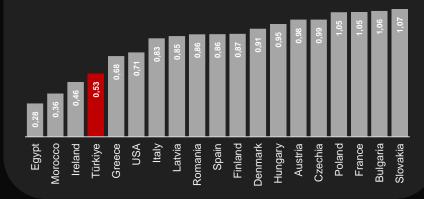


LABOR COST PER HOUR IN MANUFACTURING (Hourly wage, ISIC 4:C, 2024)



**PRODUCTIVITY VS WAGES** 

(Yearly Wage / Productivity, %, 2023)



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# **TURKISH DEFENSE INDUSTRY**



Turkish defense industry has important advantages with a globally-competitive edge

Strong government support for the defense industry

An ecosystem with qualified industrial workforce

Cost-competitive manufacturing opportunities

DEFENSE INDUSTRY WITH GLOBALLY COMPETITIVE EDGE Facilitation of defense industry cooperation

Compliance with NATO standards

Significant advantages of active field experience

## **DEVELOPMENT OF THE DEFENSE INDUSTRY**



Turkish defense industry has been undergoing a profound transformation from solely procurement to design and manufacture

pre-1990	1990-2000	2000-2010	2010-2020	2020-2030
Direct Procurement	Co-Production	Partial Design (Main Platforms)	Indigenous Design (Local Production)	Basic & Advanced Technologies
•Cobra AH-1 W (Attack	•Armored Combat Vehicle			
helicopter) •AB-412 Helicopter •MLRS (Rocket system)	<ul> <li>Light Transport Aircraft</li> <li>Basic Trainer Aircraft</li> <li>Cougar Helicopter</li> </ul>	<ul> <li>Altay (Tank)</li> <li>T 129 Atak (Attack Helicopter)</li> <li>T 70 (Utility Helicopter)</li> <li>Milgem (Warship)</li> <li>Anka (UAV-Male Class)</li> </ul>	<ul> <li>•Gökbey (Utility Helicopter)</li> <li>•Hürkuş (Basic trainer aircraft)</li> <li>•TF-X / MMU (Indigenous Fighter Jet Project)</li> <li>•Bayraktar TB2 &amp; TB3, Akıncı (UAS)</li> <li>•Hürjet (Advanced Jet Trainer and Light Attack Aircraft)</li> <li>•Göktürk-3 Satellite</li> <li>•T 929 Atak II (Heavy Duty Attack Helicopter)</li> </ul>	<ul> <li>•TF-X KAAN Fighter</li> <li>•Bayraktar Kızılelma (MİUS)</li> <li>•Complete Localization</li> <li>•Life Cycle Management (PLC)</li> <li>•Performance-based Logistics (PBL)</li> </ul>

**TECHNOLOGIES UNDER DEVELOPMENT** 

CAPABILITIES OF THE DEFENSE INDUSTRY ARE CONTINUOUSLY BROADENING



Land	Marine	Aerial	Space	Cyber
Unmanned Ground Vehicles	Advanced Warships	High-Speed UAV	National Communication Satellites	National Search Engine
Weapon Systems / Guided Munitions	Unmanned Naval Vehicles	New Heavy and Light Attack Helicopters	National Regional Air Defense Systems	Cyber Macro Ecosystem
Indigenous and National Platforms	National Submarine	Long-Range Cruise Missiles	National Satellite Launch Systems	Cyber Army
Robot Soldiers	National Aircraft Carrier	National New Generation Fighter Jet	National Liquid and Solid-Fuel Rockets	Cyber Academy
Internal Combustion Propulsion Systems	National Torpedoes	Gas Turbine Propulsion Systems	National Hybrid- Fuel Rockets	
Hybrid Propulsion Systems		Unmanned Combat Aircraft		

# DEFENSE AND AEROSPACE CLUSTERS

#### THERE ARE 10 CLUSTERS AND MORE THAN 3,500 FIRMS INVOLVED IN DEFENSE AND AEROSPACE INDUSTRY



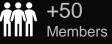
SAHA ISTANBUL - İstanbul



The largest cluster among the EACP\*. Provides business development among platforms and sub-tier suppliers







Aims to foster cooperation among institutional, academic, and individual members in engineering, design, and R&D.



#### **OSSA - Ankara**



OSSA OSTIM focuses on increasing collaboration among member companies and suppliers.



Eskişehir Aerospace Cluster - Eskişehir



The Eskisehir aerospace cluster aims to create collaborative environments among its members and stakeholders and produce joint projects.

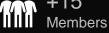


#### HAB OIZ - Ankara

Located in Ankara Kazan, supports industrial zones and provides a platform for companies to collaborate and develop joint projects in the aviation and energy sectors.



Aegean Defense, Aerospace & Space Cluster - İzmir +15



Works to strengthen the regional defense industry and meet the needs of defense manufacturers.



TSSK - Ankara +100 Members

Established within METU Technopolis. Involves industry, and research institutions, working collaboratively on R&D projects.



Integrated Security, Health & Technology Cluster -Konya

Works to strengthen the regional defense industry and meet the needs of defense manufacturers.



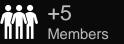
**BASDEC - Bursa** 



Promoting competitive economic production and ensuring shared benefits for stakeholders.



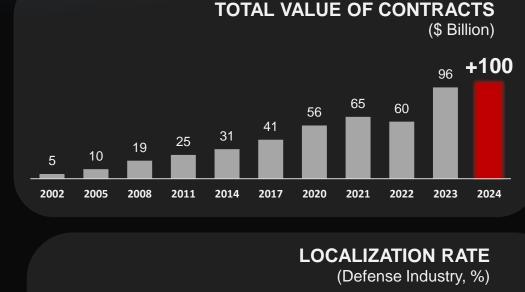
#### SİLAH OIZ - Kırıkkale

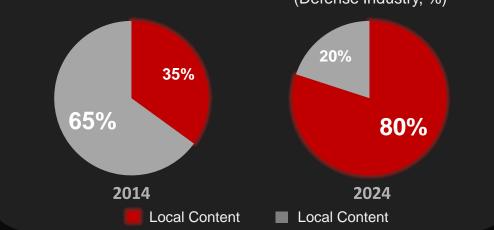


Promoting competitive economic production and ensuring shared benefits for stakeholders.

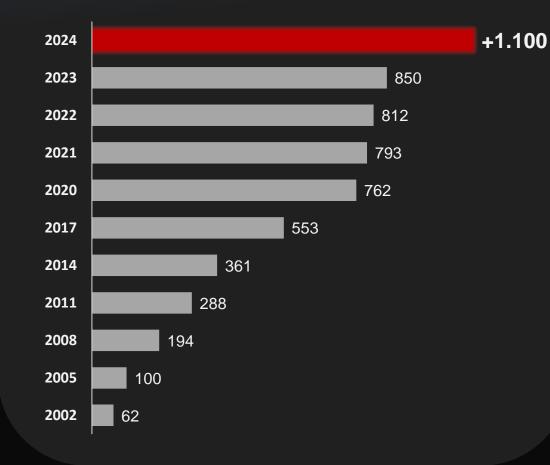
#### **DEFENSE INDUSTRY PORTFOLIO** SIGNIFICANT RESULTS IN THE DEFENSE INDUSTRY







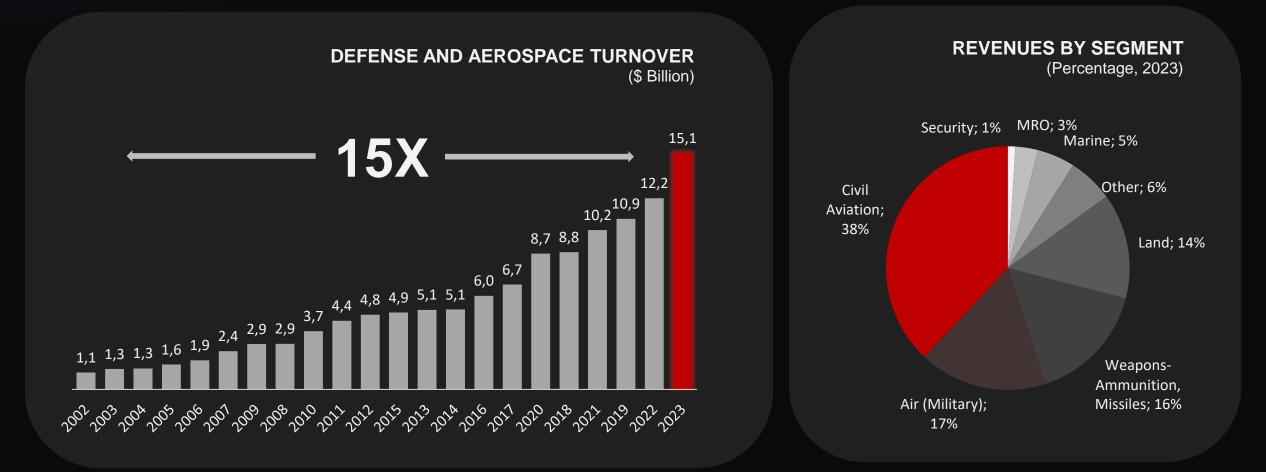
NUMBER OF DEFENSE PROJECTS (Project Count)





## **TURNOVERS OF DEFENSE AND AEROSPACE**

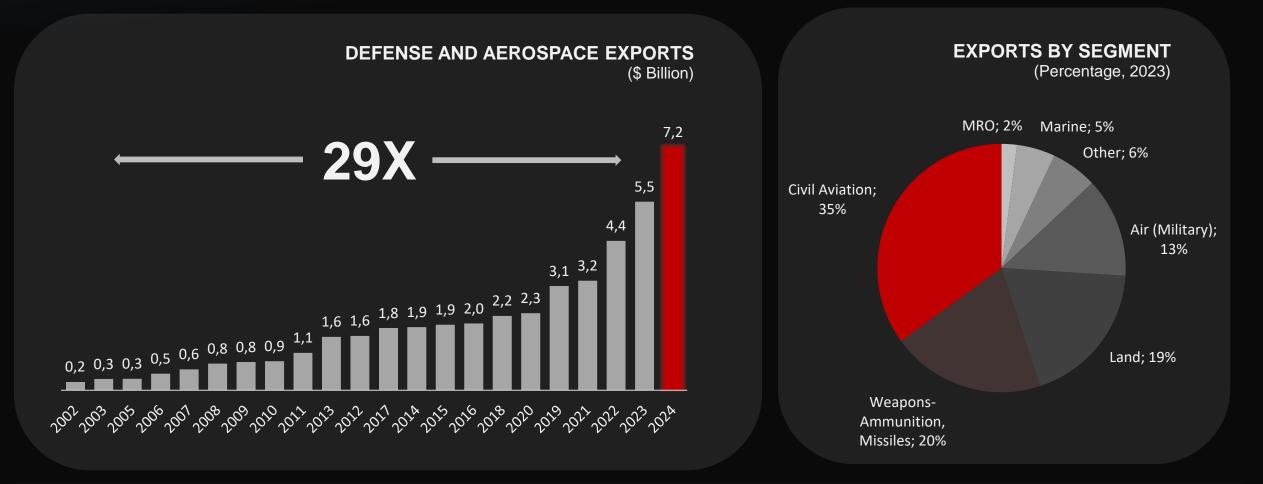
In 2002, the defense and aerospace industry turnover was 1 billion USD; as of 2024, it has increased more than 15-fold, exceeding 15 billion USD.



## **EXPORTS IN DEFENSE AND AEROSPACE**



In 2002, the defense and aerospace export volume was only 248 million USD. By 2024, it had grown more than 29 times to reach 7.2 billion USD.



# AGENDA

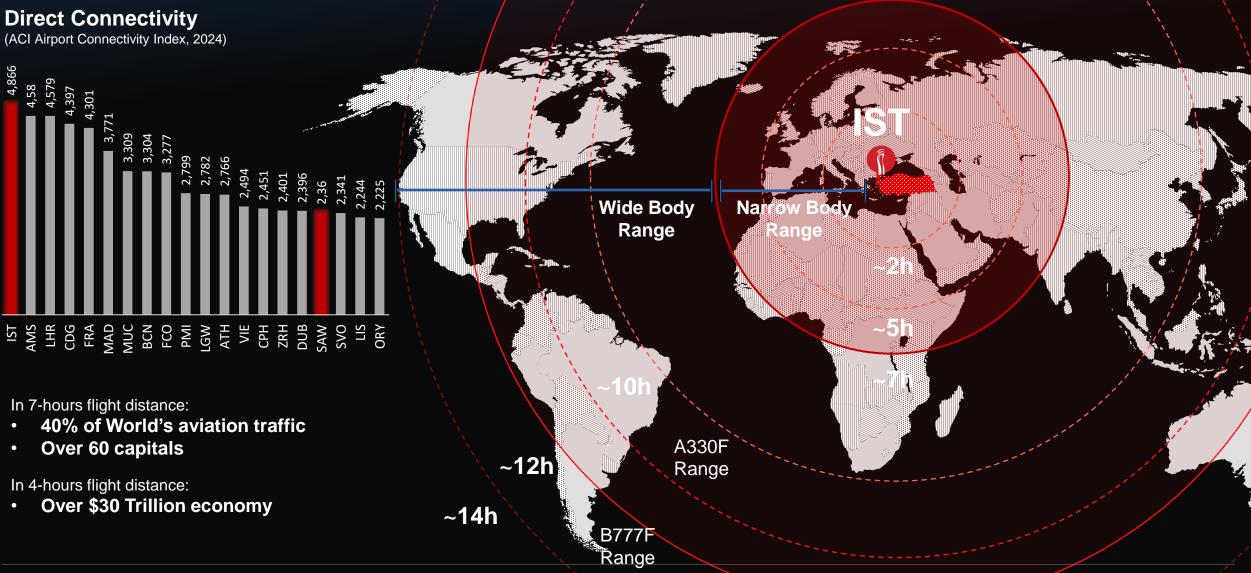
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# **AVIATION CONNECTIVITY**

#### THE AVIATION CENTER OF GRAVITY OF THE WORLD

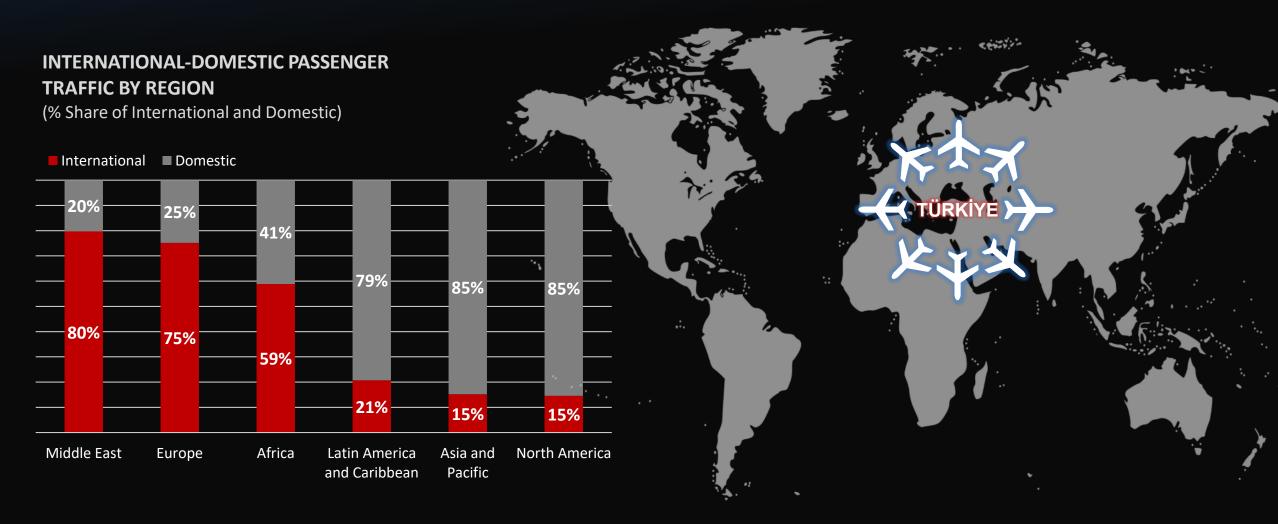


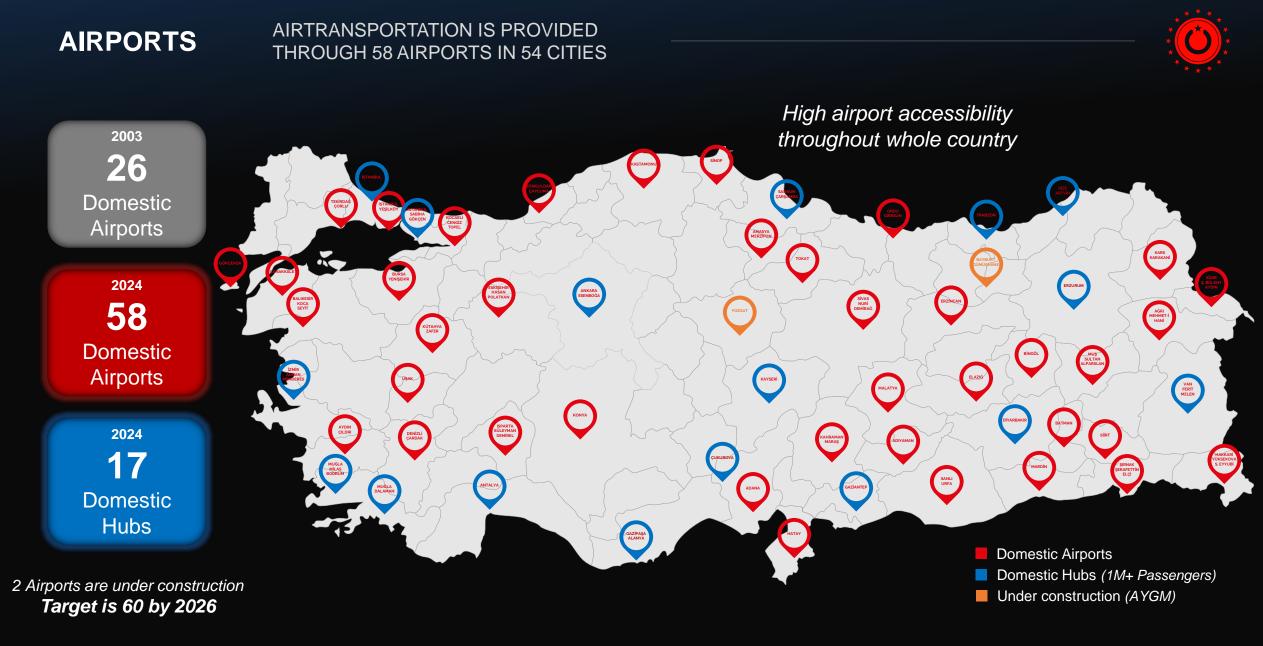
#### AVIATION CONNECTIVITY TÜRKİYE CENTER (





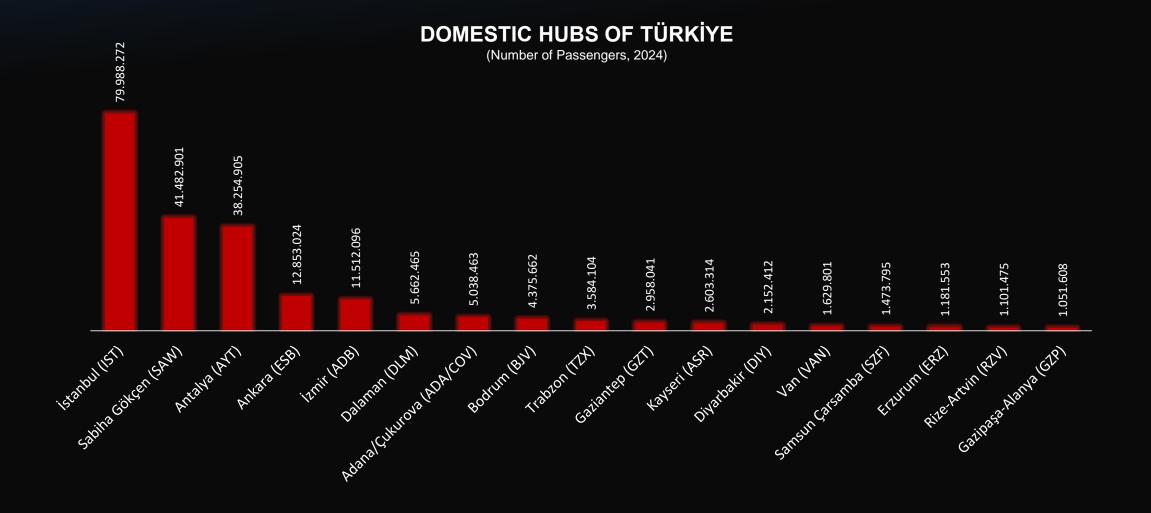
Türkiye is in the heart of the three regions kept their international mobility quite high







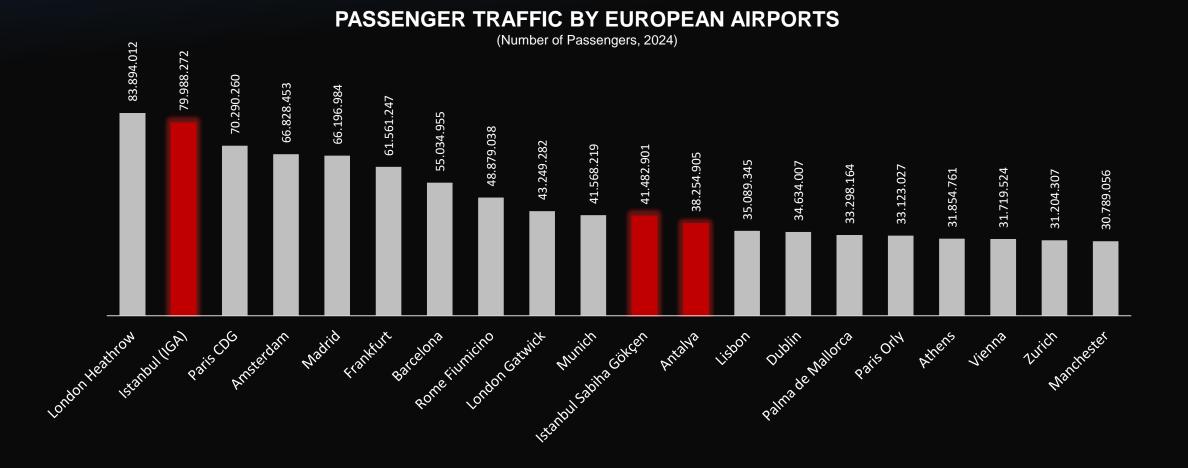






#### THERE ARE 3 AIRPORTS AMONG THE 20 MOST CROWDED AIRPORTS OF EUROPE









#### ISTANBUL AIRPORT IS THE INTERNATIONAL MEGA-HUB FOR CONNECTIVITY







+350 Destinations

Paris Cha

200 million Passenger Capacity

500 Airplane **Parking Capacity** 

#### Busiest airport in Europe

Average number of daily flights (2024)

Istanbul (IGA)	1.401
Amsterdam	1.336
London Heathrow	1.302
is Charles de Gaulle	1.275
Frankfurt	1.204
Madrid Barajas	1.148
Barcelona	951
Munich	887
Rome Fiumicino	862
London Gatwick	725



# **DEVELOPMENT SNAPSHOT**

#### CONVINIENT LOCATION AND INFRASTRUCTURE MAKES TÜRKİYE AN OUTSTANDING AVIATION HUB



- 60 DESTINATIONAL
- **2** DOMESTIC HUBS
- 26 DOMESTIC DESTINATIONS

# 2024

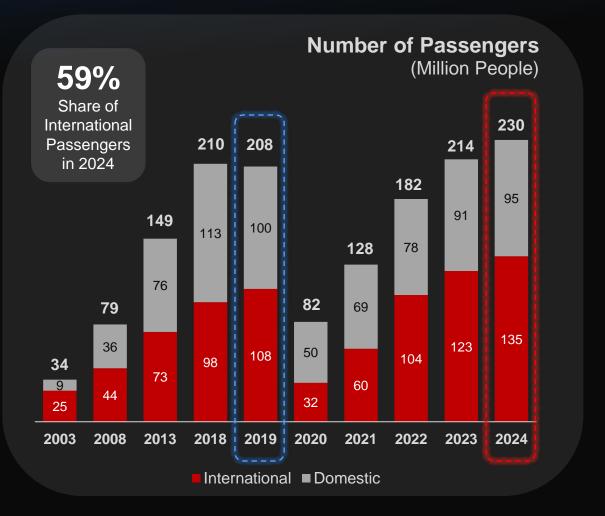
132 COUNTRIES
349 INTERNATIONAL DESTINATIONS
17 DOMESTIC HUBS
58 DOMESTIC DESTINATIONS

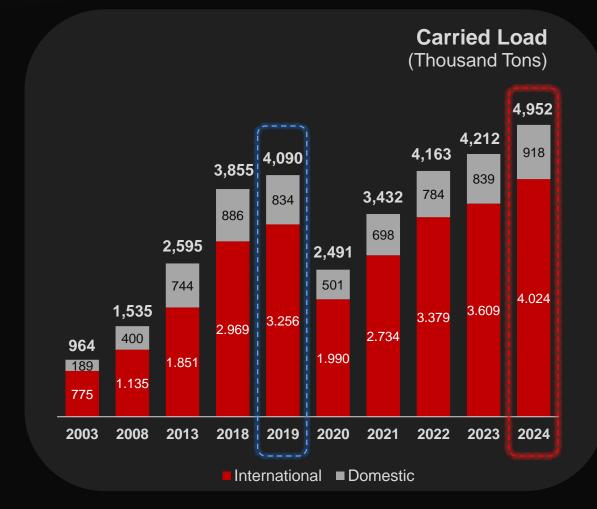
# **CIVIL AVIATION GROWTH**

TURKISH CIVIL AVIATION HAS PROVEN ITS RESILLIENCE OVER THE PANDEMIC PERIOD



With a strong rebound, Türkiye became one of the first countries to recover from the pandemic

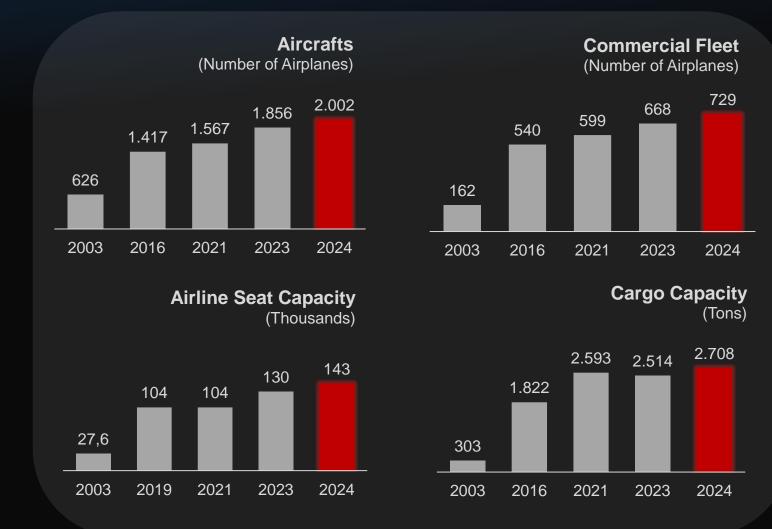




Source: General Directorate of Civil Aviation (SHGM) \* Fleet sizes are updated for the last year, from airline company webpages

#### AS A RESULT OF INCREASING DEMAND, CIVIL AVIATION SECTOR HAS BEEN GROWING



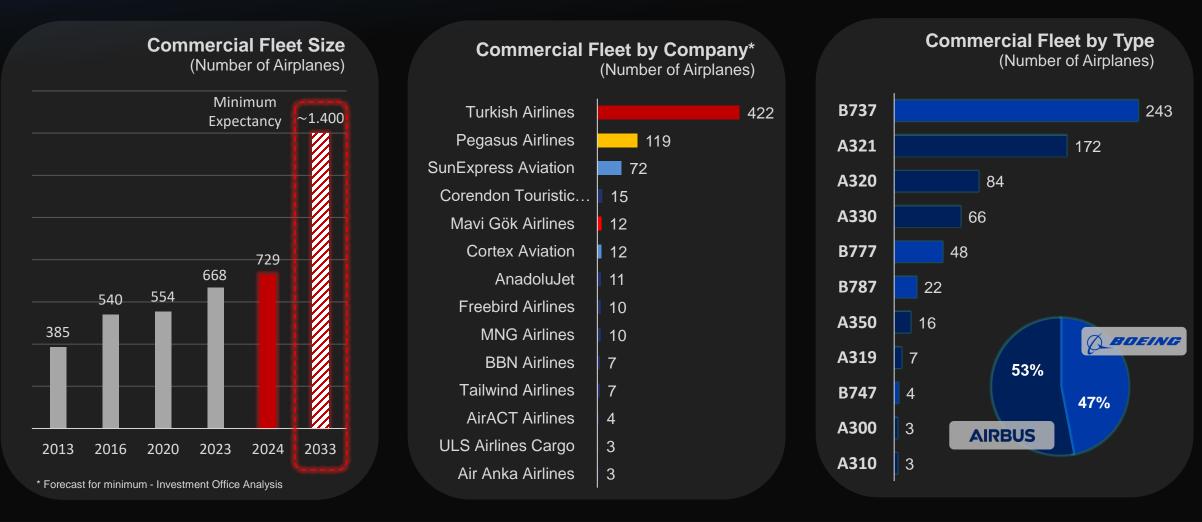


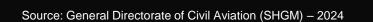
**CIVIL AVIATION GROWTH** 





#### Fleet size is expected to nearly double with a minimum of 645 new airplanes

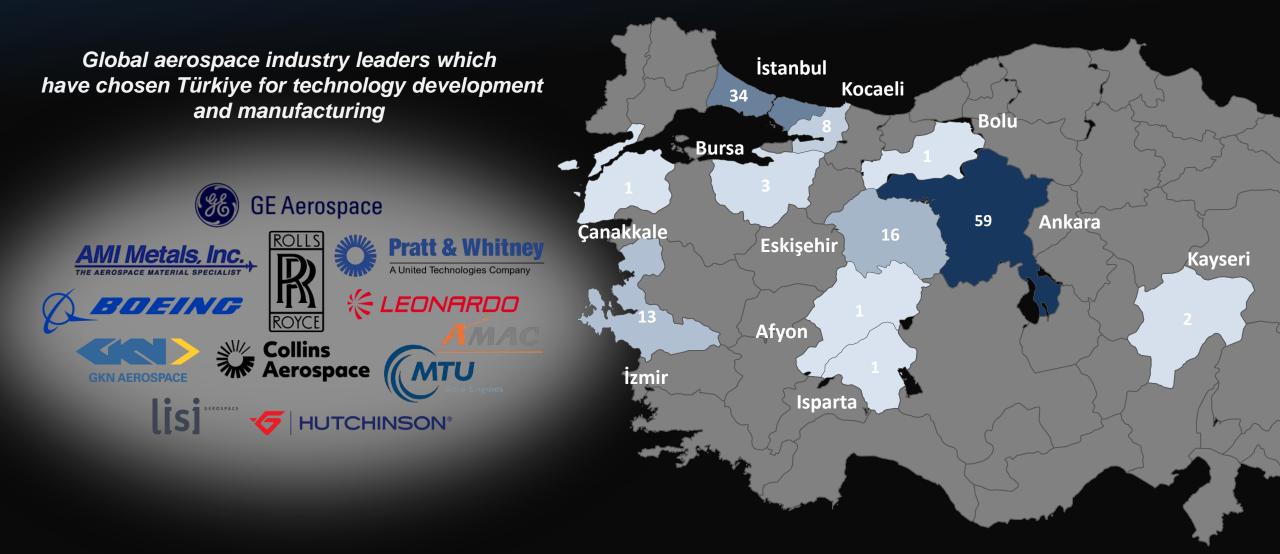




# **AEROSPACE INDUSTRY**

THERE ARE 153 REGISTERED COMPANIES THAT MANUFACTURE IN AEROSPACE INDUSTRY





# SPACE INDUSTRY

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In accordance with the 12th Development Plan of Türkiye Investments in space industry is backed with the government



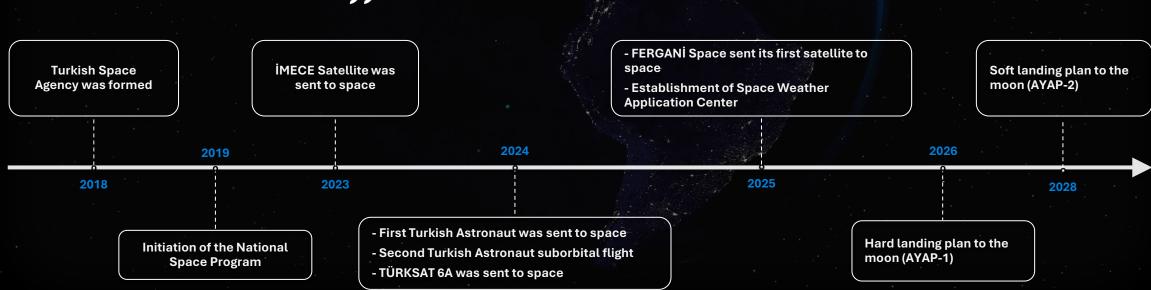
"

aye's capability to produce technology in the ce sector will be increased, particularly through Moon Research Project and local and national

e development projects.

In line with the vision of becoming one of the leading countries in the field of space by 2053, international cooperation will be increased, young generations will be encouraged to work in the field of space, space research will be expanded, and infrastructure and technological competencies will be developed for satellite technologies, observation systems and exploration programs. These initiatives aim to enable Türkiye achieve a competitive position in producing and commercializing space technologies

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# THE NATIONAL SPACE PROGRAM



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# TURKISH SPACE AGENCY

is responsible for

Lunar Research Program Regional Positioning and Timing System Access to Space and Space Port Technological Research on Space Weather Ground – Based Observation Turkish Astronaut and Science Missions

Source: TUA National Space Program Strategy Document 2022-2030

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## SPACE PLATFORM DEVELOPERS



In pursuit of becoming a global leader in space, Türkiye's national companies are driving forward with ambitious projects and cutting-edge innovation



# NATIONAL SATELLITE PROGRAM

aselsan

# **TÜRKSAT 6A**

AEROSPACE

UZAY

IRKISH

CTECH

**15-year of mission has begun as of 8 July 2024** at the farthest point we have reached in space (+35 thousand km)

Türkiye has become **one of the 11 countries** operating its own communication satellite

The highest-value technological product our country has produced with 80% of local content

# TURKSAT

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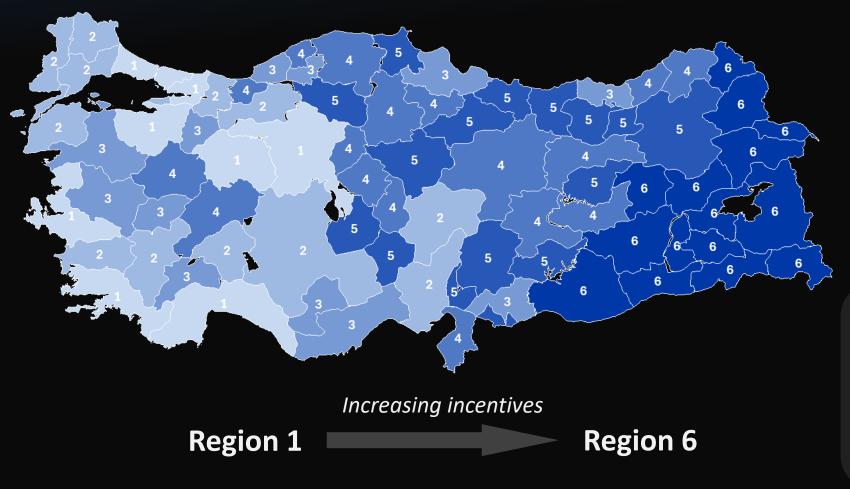
#### 4 – INCENTIVE MECHANISM

# INCENTIVES IN TÜRKİYE

LUCRATIVE INCENTIVES ARE PROVIDED BY THE GOVERNMENT FOR DEFENSE AND AEROSPACE INDUSTRY COMPANIES



#### **Regional Incentive Mechanism**



#### Support Types

- VAT exemption
- Customs duty exemption
- Tax deduction
- Social security premium support
- Interest/profit share support
- Land allocation

Defense and Aerospace industry investments receive

**Region 5** 

incentives *regardless* of location

## PROJECT BASED INCENTIVE PROGRAM

#### PROJECT-BASED TAILORED INCENTIVES DEPENDING ON THE STRATEGIC VALUE OF THE INVESTMENT REACHING UP TO 100% OF THE INVESTMENT AMOUNT





#### **Energy Support**

Energy support is a mechanism implemented to reduce the energy costs of energy-intensive investment projects. Under this support, companies investing in such projects may have **up to 50% of their energy bills paid by the government** for a certain period and within specified limits.



#### **Employment Supports**

• Social Security Premium Support Social security premium payments can be covered by the Ministry within certain rates and periods.

• Qualified Personnel Support Salaries of R&D personnel can be covered by the Ministry within certain rates and periods.



#### **Grant Supports**

Projects that meet the criteria set by the Ministry can manage their investment processes more easily and efficiently by taking **benefit of grant supports**.



#### **Tax Incentives**

Corporate Tax Incentive

**Corporate Tax Deduction** is encouraging new investments and improving the capacities and competitiveness of existing businesses.

• VAT & Customs Duty Exemption VAT and Customs duty exemption can be provided for investment goods, machinery, and equipment obtained domestically and/or abroad



#### Interest/Profit Rate Support

To facilitate financing for investors, **interest or profit rate support** is implemented within certain periods and limits related to credit or financing.



#### **Other Incentives**

• Regulatory Support Exemptions from Permissions, Licenses, Allocations and Registrations may be of negotiation topic with the Ministry.

Purchasing Guarantee

**Purchasing Guarantee** may be provided by the Ministry of Industry and Technology.

# HIT-30 PROGRAM

#### NEW INCENTIVE PROGRAM OFFERED BY THE MINISTRY OF INDUSTRY AND TECHNOLOGY REACHING UP TO 100% OF THE INVESTMENT AMOUNT









# Contact

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